



CAIRN INDIA LIMITED

GLOBAL EXPRESSION OF INTEREST (EOI) UNDER INTERNATIONAL COMPETITIVE BIDDING (ICB) BASIS FOR SUPPLY & LAYING OF 8" TREATED WASTE WATER DISPOSAL PIPELINE FROM SUVALI TERMINAL TO OFFSHORE MARINE OUTFALL FOR CB/OS-2 BLOCK

Cairn India Limited ("CIL"), is the Operator of CB/OS-2 block on behalf of itself and its joint venture partners ONGC Limited and Tata Petrodyne Limited, located on the south west coast in the state of Gujarat, India.

CIL on behalf of the JV partners invites reputed contractors (both Indian and International) to express their interest to participate in International Competitive Bidding Process ("ICB") for supply and laying of 8" treated waste water disposal pipeline, metallic and/ or non-metallic, of ~5-6 km in length from Suvali onshore terminal to offshore marine outfall with diffuser including all piping, civil, mechanical and associated works. The proposed pipeline has ~3-4 km of onshore section till Land fall point (LFP) near to existing 24" Hydrocarbon pipeline (inside ROU limits) and ~1.5-2.0 km of offshore section.

Only Interested parties meeting following criteria should respond to this EOI:

- ❖ Annual Average Turnover of the bidder in immediately preceding two financial years should be greater than or equal to Contract value.
- ❖ Positive Net worth in each of the immediately preceding two financial years.
- ❖ Liquidity ratio of at least 0.6 in each of the two preceding financial years
- ❖ Bidder should have executed minimum 3 similar projects of supply & laying of pipeline of at least 4" size.

Bidders are requested to submit the following pre-qualification documents as a minimum:

- ❖ Details of pipelines of any material of construction including but not limited to CS, SS, HDPE, FRP and GRP for which bidder carried out supply & laying in last five years including the name of the Client, Contractual Duration for each client and Contact details of the Client.
- ❖ Organisation structure & list of manpower responsible for executing the work scope.
- ❖ Bidders established Health, Safety and Environment (HSE) Policy & procedures
- ❖ Loss Time injury (LTI) Track record for last 5 years (Hrs lost)
- ❖ Bidders established QA/QC Policy, Plan and Procedures.
- ❖ Company's financial performance documents (Audited Balance sheets and Profit and Loss statements, Auditors Report and Notes to Accounts etc.) for last 2 (two) years. Latest financial statement should not be older than 18 months on the date of submission of response to Expression of interest

Also, note -

- ❖ Normally standalone financials of the bidding entity only will be considered. However, consolidated financials at the bidding entity level, if available, can also be submitted. Parent company or Affiliate's financials can be submitted and considered, subject to submission of Parent/ Affiliate company guarantee. This should be clearly mentioned in the EOI response.
- ❖ In case of consortium, the financials of the leader of the consortium (in whose name the bid is submitted) will be evaluated. However, consortium partner's financials can also be considered subject to submission of corporate guarantee by consortium partner. This should be clearly mentioned in the EOI response.



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- ❖ Evaluation will be done only on the basis of the published annual reports / audited financials containing Auditor's report, Balance sheet, Profit & Loss a/c and Notes to Accounts.
- ❖ In case of unaudited statements (if there are no audit requirements for auditing of financials as per the local law), the financials shall be accompanied by a certificate from a Certified Accountant. Certificate should also mention the fact that there is no requirement of audit of the financials as per the local law.
- ❖ All qualifications and exceptions brought out in Auditor's report and Notes to Accounts would be factored in while undertaking financial evaluation.

The interested contractors should evince interest to participate in the Expression of Interest by clicking on the "[Evince Interest](#)" link for the corresponding EOI listing on the Cairn India Limited website i.e. <http://www.cairnindia.com> and submit their contact details online. Further to this, interested contractors would be invited to submit their response via Smart Source (Cairn's e Sourcing Platform). The contractors would be requested, as a minimum, to submit the above documents and details for prequalification via Smart Source within Fourteen (14) days of publication of this EOI.